

Message Text

UNCLASSIFIED

PAGE 01 THE HA 01002 250819Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 DODE-00 /021 W
-----037163 252318Z /61

R 250657Z FEB 78
FM AMEMBASSY THE HAGUE
TO SECSTATE WASHDC 2126
INFO AMEMBASSY BRUSSELS
USMISSION USNATO
SACEUR SHAPE BE
USDOC WASHDC

UNCLAS THE HAGUE 1002

E.O. 11652: NA
TAGS: BEXP NL
SUBJECT: PRODUCT OPPORTUNITY - DIGITAL VOICE TERMINALS

REF: (A) STATE 046149, (B) THE HAGUE 854, (C) 77 STATE 237841,
(D) 77 THE HAGUE 4945

1. WE AGREE THAT TIME AND SPACE PROCESSING INC IS NOT CERTIFIED
BY THE US GOVERNMENT AS ELIGIBLE FOR NATO BIDDING, REF A.
AS WE REPORTED IN REF D, AT THE REQUEST OF THE SHAPE TECHNICAL
CENTER (STC), WE TRY TO ALERT A SIGNIFICANT NUMBER OF US
FIRMS CAPABLE OF PROVIDING THE EQUIPMENT IN ORDER TO INCREASE
THE CHANCES FOR US INDUSTRY TO SECURE THE EXPORT BUSINESS.
NON-ELIGIBLE FIRMS ARE INFORMED IN OUR LETTER REQUESTING BIDS
THAT ONLY COMPANIES WHICH HAVE THE USG CERTIFICATION CAN BID ON
THE PROJECT. DEPARTMENT CONCURRED IN THIS PROCEDURE, REF .:

2. TIME AND SPACE PROCESSING WAS INCLUDED IN OUR LIST AT
REQUEST OF STC WHICH BELIEVES THIS FIRM PRODUCES THE REQUIRED
EQUIPMENT. WE HAVE AGAIN WRITTEN TO TIME AND SPACE PROCESSING
INC TO REITERATE THEIR NEED FOR CERTIFICATION.
BROWN

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NNN

Message Attributes

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Decaption Note: 25 YEAR REVIEW
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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